

April 19th, 2018 – 09:00h
BUSINESS BREAKFAST

How to access Eurasian Economic Union Life Sciences Market

Taking European Union as model, Russia along with 4 other countries have formed regional economic custom union. In 2017 common pharmaceutical and medical devices market have been officially launched in the EAEU. Business and legal perspective of the new market as well as the current trends in regulating the industry will be the key topics for the event.

KEY PARTNERS

- **Andersen Tax & Legal** is an independent tax and legal firm with a worldwide presence through the member firms and collaborating firms of Andersen Global. AndersenTaxLegal.es
- **Pepeliaev Group** - leading Russian law firm with a full range of legal services in Russia and CIS and highly regarded Life Sciences Practice (2018 Chambers & Partners Band Nº 1 in Life Sciences in Russia). <https://www.pgplaw.com/>

INTRODUCTION

Toni de Weest Prat Jorba, Partner, Managing Partner of Andersen Tax & Legal Barcelona

Luis Duarte Kamalov, Senior Lawyer, Corporate Law & Commercial Contracts, Andersen Tax & Legal

SPEAKERS

Sergey Klimenko, Partner, Head of the Life Sciences practice of Pepeliaev Group

Alexander Panov, Senior Associate of the Life Sciences practice of Pepeliaev Group

Nikolay Solodovnikov, Partner, Head of Corporate Law Practice of Pepeliaev Group

AGENDA

- 09:00 Introduction
- 09:15 Eurasian Economic Union (EAEU) – business and legal perspective
- 09:40 Main business and regulatory trends (state procurement, Pharma 2025 etc.)
- 10:00 Sanctions and their impact – life sciences industry as the safe harbor
- 10:05 Entering the market – tips and tricks
- 10:35 Opportunities for companies with the focus on generics, API and contract manufacturing
- 10:55 Opportunities for companies with the focus on original products. Why localizing your product?
- 11: 05 Opportunities for healthcare providers
- 11:15 Questions & Answers

ORGANISATIONAL INFORMATION

Date: April 19th, 2018

Time: 09.00–11:30

Place: Circulo Ecuestre

Balmes, 169 Bis, 08006 Barcelona

MORE INFORMATION:

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